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### PARTIAL CLIENT LIST

- Nordstrom, Inc.
- Disney Development
- W.W. Grainger
- Goodyear Tire & Rubber
- City of Placentia
- Federal Express
- Comfort & Quality Inns of America
- Orange County
- The ARC (Association for Retarded Citizens)
- Mitsui Manufacturing
- Boy's & Girl's Club of America
- Frito-Lay
- Joseph Webb Foods
- Time Warner Management
- Hansen's Sodas and Juices
- Convenience Foods
- Sanwa Foods
- Busala Bros. Construction
- Graybar
- Bledsoe Properties
- Sears
- NAPA Auto Parts
- BonSuisse
- Pacific Symphony Orchestra
- Kanstul Music

# DANIEL P. KRUSE

Principal

# SPECIALIZATION INDUSTRIAL & INVESTMENT BROKERAGE ORANGE, CALIFORNIA

# PROFILE

Dan has been a principal and owner of Lee & Associates for over twenty-eight (28) years specializing in owner representation and user representation of industrial properties in the Orange County Marketplace, although his client's requirements frequently take him throughout Southern California. Dan has brokered hundreds of transactions encompassing virtually every industrial street in Orange County in sizes ranging from 1,200 square feet to 230,000 square feet. Dan is an Owner/Principal of Lee & Associates and a Venture Capital Partner in 29 Lee & Associates offices nationwide.

Dan frequently assists clients with requirements throughout the Western United States.

# CAREER SUMMARY

Dan Kruse has been an industrial real estate broker for 35+ years and has achieved numerous awards for being a top producer.

#### **EXPERIENCE**

- 1991 to Present: Lee & Associates Commercial Real Estate Services, Inc. Orange
- 1986-1991: Schneider Commercial Real Estate
- 1983-1986: Grubb & Ellis Co.

# SPECIALIZING IN

- Seller Representation
- Buyer Representation
- Tenant Representation
- Landlord Representation
- Lease Renewals/Renegotiations
- Investment Sales

## **EDUCATION/AFFILIATIONS**

- Born in Orange County, Dan attended Anaheim High School and graduated from California State University Fullerton in 1982 with a BA Degree in Business Administration with a concentration in Real Estate Finance. Recently, Dan received his certification in Marketing from the Wharton Business School, University of Pennsylvania.
- Active Member of American Industrial Real Estate Association (AIR)
- Advisory Counsel to the American Industrial Real Estate Association (AIR)
- California Real Estate License since 1980
- Million Dollar Club Member Lee & Associates
- Future Business Leaders of America (Guest Speaker)
- Make-A-Wish Foundation
- Children's Hospital of Orange County
- Ladera Ranch Board of Directors
- MLS Multiple Listing Services (Premium Member)
- California State University Fullerton Alumni Association Member
- North Orange County Chamber of Commerce Member
- Susan G. Komen Brest Cancer Orange County

#### COMMUNITY INVOLVEMENT

- Make-A-Wish Foundation
- Children's Hospital of Orange County (CHOC)
- Susan G. Kommen Breast Cancer Foundation Orange County



Property Evaluations

- Lease Document Analysis
- Site Relocation
- Financial Analysis
- Expert Witness Testimony
- Progressive Property Marketing